

Claim to Fame: A Cross-industry Perspective on Product Claims During Coronavirus

August 2020

Table of Contents

INTRODUCTION

Scope Key findings Health and hygiene have become top of mind for consumers

SURGE OF EFFICACY-RELATED CLAIMS IN HOME CARE

Increased importance of ethical claims in home care Top 10 claims in 2019 dominated by ethical and healthy credentials Inversion of sustainability and efficacy as a result from COVID-19 Established brands slower to adapt to environmental trend New consumer priorities with implications for product development

POSITIONING OF PROBIOTICS IN CONSUMER HEALTH

Probiotic supplements see spike amid COVID-19 Immune system health claims dominate Western Europe Brands with immunity claims set to prosper Consumers take probiotics for a wide range of reasons Mood and immune claims offer future growth in probiotics

RISE OF IMMUNITY CLAIMS IN PACKAGED FOOD

Claims and nutrition labels have become a key element for consumers Beyond baby food, snacks and dairy leave room for immunity claims In France, immune health strategies differ depending on the category Consumers are positively responding to claims linked to immune health

KEY TAKEAWAYS

COVID-19 fuels immunity-boosting and efficacy-related positionings Outlook for health, clean and ethical labels

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/claim-to-fame-a-cross-industry-perspective-on-product-claims-during-coronavirus/report.