

Foodservice Payment Innovation: Sports and Entertainment Venues

September 2020

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INTRODUCTION: PAYMENTS INNOVATION

Scope

Key findings

A framework for assessing foodservice payment innovation

ASSESSING: SPORTS AND ENTERTAINMENT

Sports and entertainment: A diverse foodservice environment Speed is of the utmost importance for sports and entertainment Logistical challenges closely related to speed concerns Moving to cashless models offers opportunity for insight, loyalty

UNIQUE CHALLENGES AND INNOVATIONS

Technology can help attendees maximise time in their seats Atlanta's Mercedes-Benz Stadium pioneering cashless payments Loyalty programmes at stadiums and venues underpenetrated

CONCLUSION: ASSESSING OPPORTUNITIES

Technology will help drive a better payments experience

CONCLUSION: ASSESSING OPPORTUNITIES

Attendees seek speed and deals, earn loyalty through experience

DEFINITIONS AND NOTES

Report definitions and notes

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